# ADREA EMBRACES SECURITY AND UNITY

KASPERSKY B



## Finance & insurance

- Founded in 1999
- Headquartered in Paris, France
- Using Kaspersky Endpoint Security for Business

## THE MUTUAL INSURANCE COMPANY ADREA HAS DECIDED TO UNIFY ITS VARIOUS ANTIVIRUS SOFTWARE PRODUCTS BY SWITCHING TO A SINGLE PLATFORM SOLUTION FROM KASPERSKY LAB.

With 1,100 employee computers spread over 130 sites, not all of which have servers, managing the company's computing equipment had become a real headache, given that the infrastructure had resulted from the merging of eight mutual insurance companies, each with their own information systems and their own antivirus software. This situation has now been resolved thanks to the single platform solution provided by Kaspersky Lab, which the mutual insurance company Adrea adopted in December 2010.

"We chose the solution from Kaspersky Lab. It's currently one of the best from a technical and functional point of view, and it has always protected us from 'false positives' – unlike other solutions, which used to block our servers for 48 hours," explains Patrick Mazet, Information Systems Security Manager at Adrea. "The acquisition and maintenance costs then assured us that we had made the right decision."

#### Challenge

Adrea's aim was to ensure that the same antivirus software was installed on the 1,100 computers and 200 servers that resulted from the merging of eight mutual insurance companies, each of which had their own information systems and different antivirus solutions – one of these solutions was the Kaspersky Lab solution. The company also wanted to avoid the pitfalls of 'false positives', which block legitimate applications.

"What I like about Kaspersky Lab is their ability to develop. The criteria that were relevant three years ago still apply today!"

Patrick Mazet, Information Systems Security Manager, Adrea

#### The Kaspersky Lab Solution

Adrea chose Kaspersky Lab's workstation security solution in December 2010 and enhanced it with mobile device management (MDM) functionality from Kaspersky Endpoint Security for Mobile in order to protect its mobile phones and tablets, manage them remotely and delete data from them in the event of theft.

It was Aixagon, an IT services company specialising in workstation and network security, that helped the mutual insurance company over several days to deploy the solution on one initial server and thirty computers. Aixagon then carried out a skills transfer so that the rest of the deployment could be managed internally.

The Kaspersky Lab solution is constantly being enhanced, adding new levels of functionality that are fully integrated into a single platform. The platform is easy to manage thanks to the single central console. Adrea could choose to add further functionality such as data protection, systems management including inventories and patch deployment, or mail/web server security.

#### Site-by-site installation

The deployment of the antivirus solution was carried out in steps. First of all, the Kaspersky Lab software was installed at an initial pilot site consisting of a server and around thirty workstations with the help of the business partner. The skills that were transferred during this initial installation then enabled the company's IT teams to install the software by themselves on the remaining eight relay servers and 1,100 workstations.

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After three years of use, the quality of malware detection has improved dramatically; The company is no longer reporting any 'false positives'



**250** Sites



"The computers that were protected by the old antivirus software solutions became infected with the Conficker virus, but the computers on which we had already started to install Kaspersky Lab were protected and therefore uninfected," explains Patrick Mazet, Information Systems Security Manager at Adrea. "If we'd worked faster, 250 of our computers would not have been blocked by the virus for 24 hours. But now, all of that is in the past. For three years, we haven't experienced any problems like that," he asserts, happily. "What's more, I don't hear anyone complain anymore, which is sure proof of Kaspersky Lab's quiet efficiency."

#### **Centralised management**

Thanks to the antivirus solution's single interface, the company also enjoys simplified, centralised management. Adrea has subsequently decided to take company protection one step further. It has just purchased Kaspersky Mobile Device Management (MDM) solution Kaspersky Endpoint Security for Mobile, which also enables the company to protect its fleet of mobile phones and tablets and to manage them remotely from the same interface. For Patrick Mazet, Kaspersky Lab's security platform now provides "peace of mind and unity in every respect".





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